

DEL MONTE DELIVERS

Service Types of DEL MONTE Delivers:

1. **Bulk Order** for communities care of **homeowners associations and socio-civic organizations**
 - Caters to a specific community through the Home Owners Association or Barangay/Community Heads with pre-order.
 - Community Head/Representative will collate all orders of the community into one (1) Purchase Order to be submitted to Del Monte Sales Team. Minimum Order Quantity is 50 cases.
 - 1 delivery point. Community Head/Representative will handle the distribution of the orders of the community.

2. **Bulk Order** for **community dealers** catering orders of a specific village or barangay
 - Caters to individuals who intend to sell and distribute Del Monte products within a specific community/village/barangay with pre-order.
 - Minimum order of 50 cases with 1 delivery point.
 - Not applicable to suppliers who intend to distribute products to sari-sari stores, public market, groceries, convenience stores and supermarkets.

3. **Retail Purchase** in **Mobile Truck/Rolling Store** selling in the community
 - Caters to communities without Community Representative or Suppliers who will handle the pre-order.
 - Individual requestor to assist Del Monte in securing local permit/s and ensure a designated area where the truck can park and conduct selling.
 - Individual requestor to assist in disseminating information to the community regarding the Mobile Truck/Rolling Store schedule.
 - With pre-determined schedule of mobile truck/rolling store per city.
 - Individuals can purchase in retail through cash payment. No minimum order requirement.

4. **Retail Order** for **warehouse to house** delivery
 - Caters to individual retail purchase with third party delivery straight to the customer's house.
 - Customer to book delivery through own choice of service provider.
 - No minimum order requirement.

HOW TO ORDER

HOW TO ORDER IF YOU ARE A REPRESENTATIVE OF HOMEOWNERS ASSOCIATION & SOCIO-CIVI ORGANIZATIONS

1. HOA Representative to consolidate village's requirement and fill out Order Form. Minimum order quantity is 50 cases per village delivery.
2. Send the Order Form to Del Monte Sales Team through email or viber message to +63 917 100 3529 or +63 917 887 3501.
3. Del Monte Sales Team to get in touch with customer within 24-48 hours to confirm the order and arrange mode of payment through mobile/online banking. See below account details:

| ACCOUNT NAME | BANK | ACCOUNT NUMBER |
|--------------------------|----------------------|-----------------------|
| Marina Sales Inc. | Security Bank | 0461 005 698 001 |
| | BDO | 00253 005 7555 |
| | BPI | 0241 0002 14 |

4. Customer to provide proof of payment. Screenshots will be considered.
5. Once payment is confirmed, Del Monte/Marina Sales Inc (authorized distributor) will process the order and arrange the delivery schedule based on the weekly truck schedule per city:

| | |
|------------------|--|
| Monday | Quezon City |
| Tuesday | Taguig, Makati, Mandaluyong |
| Wednesday | San Juan, Manila |
| Thursday | Pasig, Marikina, Rizal |
| Friday | Muntinlupa, Las Pinas, Paranaque |
| Saturday | Caloocan, Malabon, Navotas, Valenzuela |

6. During the delivery, HOA to ensure that there is an area where the stocks will be unloaded. Provide clearance from Security. (Note: 1 delivery point per village)
7. We value public health safety; we observe proper health protocols. Our delivery team observes social distancing; and possesses alcohol and masks.

HOW TO ORDER IF YOU ARE A COMMUNITY DEALER

1. Community Dealer to send contact details through Del Monte Philippines FB Messenger, Viber message to +63 917 100 3529 or +63 917 887 3501 or call the hotline +632 8 6727282.
2. Del Monte Sales Team to get in touch with the community dealer within 24-48 hours to share the Community Dealer Order Form.
3. Community Dealer to send Order Form to Del Monte Sales Team through email or viber.
4. Del Monte Sales Team to confirm the order and arrange mode of payment through mobile/online banking. See below account details:

| ACCOUNT NAME | BANK | ACCOUNT NUMBER |
|--------------------------|----------------------|-----------------------|
| Marina Sales Inc. | Security Bank | 0461 005 698 001 |
| | BDO | 00253 005 7555 |
| | BPI | 0241 0002 14 |

5. Community Dealer to provide proof of payment. Screenshots will be considered.
8. Once payment is confirmed, Del Monte/Marina Sales Inc (authorized distributor) will process the order and arrange the delivery schedule based on the weekly truck schedule per city:

| | |
|------------------|--|
| Monday | Quezon City |
| Tuesday | Taguig, Makati, Mandaluyong |
| Wednesday | San Juan, Manila |
| Thursday | Pasig, Marikina, Rizal |
| Friday | Muntinlupa, Las Pinas, Paranaque |
| Saturday | Caloocan, Malabon, Navotas, Valenzuela |

6. During the delivery, Community Dealer to ensure that there is an area where the stocks will be unloaded. Provide clearance from Security.
7. We value public health safety; we observe proper health protocols. Our delivery team observes social distancing; and possesses alcohol and masks.

HOW TO ORDER IN MOBILE TRUCK/ROLLING STORE

1. Individual requestor to assist Del Monte/Marina Sales Inc in securing local permit/s should they wish for a mobile truck/rolling store set up in their community. Individual to ensure that there is an area where the truck can park and conduct selling.
2. Del Monte/Marina Sales Inc to confirm mobile truck/rolling store set up once all permits are approved. 1-2 days lead time for permit processing. Mobile truck/rolling store visit will be based on the weekly truck schedule per city:

| | |
|------------------|--|
| Monday | Quezon City |
| Tuesday | Taguig, Makati, Mandaluyong |
| Wednesday | San Juan, Manila |
| Thursday | Pasig, Marikina, Rizal |
| Friday | Muntinlupa, Las Pinas, Paranaque |
| Saturday | Caloocan, Malabon, Navotas, Valenzuela |

3. Individual requestor to assist in disseminating information to the community regarding the mobile truck/rolling store schedule.
4. The mobile truck/rolling store will be available in the community for 2 to 3 hours within the window time approved by the LGU.
5. Individuals can purchase in retail through cash payment.
6. We value public health safety; we observe proper health protocols. Our delivery team observes social distancing; and possesses alcohol and masks.

HOW TO ORDER IN WAREHOUSE TO HOUSE DELIVERY

For Quezon City, San Juan, Pasig, Caloocan, Malabon, Valenzuela, Pasay, Paranaque, Las Pinas and Muntinlupa

Regular Delivery Service:

1. Customer will contact Authorized Dealer through viber or call and Authorized Dealer will share the Order Form.

Area: Quezon City, San Juan, Pasig, Caloocan, Malabon and Valenzuela
Authorized Dealer: **JYAS Multi Trade Distribution Inc.**
Contact No: 0923 727 8285 or 0917 561 2006
Address: 68 Lincoln St. Brgy. San Antonio Quezon City

Area: Pasay, Paranaque, Las Pinas and Muntinlupa:
Authorized Dealer: **Restaurant Depot**
Contact No: 0977 801 1941
Address: 2738 FB Harrison St. Brgy 075 Pasay City

2. Customer will send accomplished Order Form to Authorized Dealer.
3. Authorized Dealer will get in touch the customer within 24 hours for order confirmation, payment arrangement and delivery arrangement. See below account details:

| AUTHORIZED DEALER | ACCOUNT NAME | BANK | ACCOUNT NUMBER |
|--|---|---------------------|-----------------------|
| JYAS Multi Trade Distribution Inc | JYAS Multi Trade Distribution Inc | China Bank | 1332 0000 3136 |
| JYAS Multi Trade Distribution Inc | JYAS Multi Trade Distribution Inc | BDO Panorama | 0123 7800 0333 |
| JYAS Multi Trade Distribution Inc | Jyasam Ragos | BDO Sienna | 6220005626 |
| Restaurant Depot | Le Professional Food Service Concept Inc | Metrobank | 019 701 951 7841 |

4. Once order and payment is confirmed, customer to book own choice of delivery service (Grab, Lalamove or others) from the Authorized Dealer's warehouse to the customer's house. Customer must provide booked riders info to the Authorized Dealer before pick up.

Pabili Service:

1. Customer will contact Authorized Dealer through call or viber and Authorized Dealer will share the Product List.
2. Customer to book GrabExpress Pabili or Lalamove Purchase Service. Pick up details:

Authorized Dealer: JYAS Multi Trade Distribution Inc.
Address: 68 Lincoln St. Brgy. San Antonio Quezon City
Contact Person: Cathy Ragos
Contact No: 0923 727 8285 or 0917 561 2006

Area: Pasay, Paranaque, Las Pinas and Muntinlupa:
Authorized Dealer: Restaurant Depot

Address: 2738 FB Harrison St. Brgy 075 Pasay City
Contact Person: Liezl Delos Reyes and Glofer Dela Pena
Contact No: 0977 801 1941

3. Customer to send order to booked rider. Note that maximum allowable amount for this service is P2,000. (Grab Express Pabili and Lalamove purchase service)
4. Rider to pick up the order at the Authorized Dealer's Warehouse and deliver to the customer.

For Makati, Taguig, Manila and Mandaluyong

Pabili Service:

1. Customer will contact Authorized Dealer and Authorized Dealer will share the Product List.
2. Customer to book GrabExpress Pabili or Lalamove Purchase Service. Pick up details:
Area: Makati, Taguig, Manila and Mandaluyong
Authorized Dealer: **Great Archer Sales**
Address: 9549 Kalayaan Ave. Guadalupe Nuevo Makati City
Contact Person: Gina Hinampas
Contact No: (02) 8882 2666 or 0922 895 6082
3. Customer to send order to booked rider. Note that maximum allowable amount for this service is P2,000. (Grab Express Pabili and Lalamove purchase service)
4. Rider to pick up the order at the Authorized Dealer's Warehouse and deliver to the customer.

F A Q s

1. What products can I buy from DEL MONTE Delivers?

- DEL MONTE Delivers [HOMEOWNERS ASSOCIATION/COMMUNITY DEALER] is available for pre-order. All products under Del Monte's portfolio are available for bulk delivery. To request for the full product list, please get in touch with us through Del Monte Philippines FB Messenger, Viber message to +63 917 100 3529 or +63 917 887 3501 or call the hotline +632 8 6727282.
- DEL MONTE Delivers [MOBILE TRUCK/ROLLING STORE/ WAREHOUSE TO HOUSE] carries limited Del Monte products. To request for the full product list, please get in touch with us through Del Monte Philippines FB Messenger, Viber message to +63 917 100 3529 or +63 917 887 3501 or call the hotline +632 8 6727282.

2. Do you have a Price List?

- Please get in touch with us through Del Monte Philippines FB Messenger, Viber message to +63 917 100 3529 or +63 917 887 3501 or call the hotline +632 8 6727282 to request for the Price List.

3. Can we resell the products bought from DEL MONTE Delivers?

- DEL MONTE Delivers [HOMEOWNERS ASSOCIATION/MOBILE TRUCK/ROLLING STORE/ WAREHOUSE TO HOUSE] No. Del Monte caters to authorized resellers through a different channel. Kindly send us a private message should you wish to do business with our official distributor.
- DEL MONTE Delivers [COMMUNITY DEALER] Yes, as long as you only cater to specific villages/communities. Dealers who intend to distribute products to sari-sari stores, public market, groceries, convenience stores and supermarkets will not be allowed to resell. Should you be interested to resell to these channels, kindly send us a private message and inquire about authorized reselling.

4. Do you have a minimum order quantity or purchase cap/limitations?

- DEL MONTE Delivers [HOMEOWNERS ASSOCIATION/COMMUNITY DEALER] has a minimum order quantity per village of one truckload which contains 50 cases.
- DEL MONTE Delivers [MOBILE TRUCK/ROLLING STORE] has no minimum order quantity per individual purchase.
- DEL MONTE Delivers [WAREHOUSE TO HOUSE] has no minimum order quantity per individual purchase if delivery is through Grab or

Lalamove. If through GrabExpress Pabili or Lalamove Purchase Service, maximum purchase cap is P2,000.

5. Where is DEL MONTE Delivers available?

- DEL MONTE Delivers [HOMEOWNERS ASSOCIATION/COMMUNITY DEALER] will be present in select villages and subdivisions following the truck schedule per city:

| | |
|------------------|--|
| Monday | Quezon City |
| Tuesday | Taguig, Makati, Mandaluyong |
| Wednesday | San Juan, Manila |
| Thursday | Pasig, Marikina, Rizal |
| Friday | Muntinlupa, Las Pinas, Paranaque |
| Saturday | Caloocan, Malabon, Navotas, Valenzuela |

- DEL MONTE Delivers [MOBILE TRUCK/ROLLING STORE] will be present in select locations per city following the schedule below:

| | |
|------------------|--|
| Monday | Quezon City |
| Tuesday | Taguig, Makati, Mandaluyong |
| Wednesday | San Juan, Manila |
| Thursday | Pasig, Marikina, Rizal |
| Friday | Muntinlupa, Las Pinas, Paranaque |
| Saturday | Caloocan, Malabon, Navotas, Valenzuela |

- DEL MONTE Delivers [WAREHOUSE TO HOUSE] is available in select areas below:

- Caloocan
- Las Pinas
- Makati
- Malabon
- Mandaluyong
- Manila
- Muntinlupa
- Paranaque
- Pasay
- Pasig
- Quezon City
- San Juan
- Taguig
- Valenzuela

- Should you want this service (HOMEOWNERS ASSOCIATION, COMMUNITY DEALER or MOBILE TRUCK/ROLLING STORE) be

available in your community, please contact our Sales team through Facebook Messenger, Viber or hotline.

6. When and what time do you deliver?

- DEL MONTE Delivers [HOMEOWNERS ASSOCIATION/COMMUNITY DEALER] once payment and order is confirmed, delivery lead time is within 2-3 days. We will deliver based on the agreed date set with the Homeowners Association representative in line with the truck schedule below and during the window time set by the LGU.

| | |
|------------------|--|
| Monday | Quezon City |
| Tuesday | Taguig, Makati, Mandaluyong |
| Wednesday | San Juan, Manila |
| Thursday | Pasig, Marikina, Rizal |
| Friday | Muntinlupa, Las Pinas, Paranaque |
| Saturday | Caloocan, Malabon, Navotas, Valenzuela |

- DEL MONTE Delivers [MOBILE TRUCK/ROLLING STORE] will be present in select locations per city following the schedule below. The mobile truck/rolling store will stay for 2 to 3 hours within the window time set by the LGU.

| | |
|------------------|--|
| Monday | Quezon City |
| Tuesday | Taguig, Makati, Mandaluyong |
| Wednesday | San Juan, Manila |
| Thursday | Pasig, Marikina, Rizal |
| Friday | Muntinlupa, Las Pinas, Paranaque |
| Saturday | Caloocan, Malabon, Navotas, Valenzuela |

- DEL MONTE Delivers [WAREHOUSE TO HOUSE] refer to Authorized Dealers operating schedule below:

| Authorized Dealer | Operating Days | Operating Hours |
|-----------------------------------|-----------------------|-------------------------------|
| JYAS Multi Trade Distribution Inc | Monday to Saturday | 8am to 5pm |
| Great Archer Sales | Monday to Saturday | 8am to 12nn, 1:30pm to 5pm |
| Restaurant Depot | Monday to Saturday | 8am to 5pm |

7. What is the mode of payment?

- DEL MONTE Delivers [HOMEOWNERS ASSOCIATION/COMMUNITY DEALER] once our sales team confirms your order, payment can be made through mobile/online banking:

| ACCOUNT NAME | BANK | ACCOUNT NUMBER |
|--------------------------|----------------------|-----------------------|
| Marina Sales Inc. | Security Bank | 0461 005 698 001 |
| | BDO | 00253 005 7555 |
| | BPI | 0241 0002 14 |

- DEL MONTE Delivers [MOBILE TRUCK/ROLLING STORE] is on cash basis payment.
- DEL MONTE Delivers [WAREHOUSE TO HOUSE] once our Authorized Dealer confirms your order for Grab/Lalamove delivery, payment can be made through mobile/online banking:

| AUTHORIZED DEALER | ACCOUNT NAME | BANK | ACCOUNT NUMBER |
|--|---|---------------------|-----------------------|
| JYAS Multi Trade Distribution Inc | JYAS Multi Trade Distribution Inc | China Bank | 1332 0000 3136 |
| JYAS Multi Trade Distribution Inc | JYAS Multi Trade Distribution Inc | BDO Panorama | 0123 7800 0333 |
| JYAS Multi Trade Distribution Inc | Jyasam Ragos | BDO Sienna | 6220005626 |
| Restaurant Depot | Le Professional Food Service Concept Inc | Metrobank | 019 701 951 7841 |

- DEL MONTE Delivers [WAREHOUSE TO HOUSE] through GrabExpress Pabili or Lalamove Purchase Service is on cash basis payment.

8. Who are the Authorized Dealers for retail purchase delivered to house?

- Area: Quezon City, San Juan, Pasig, Caloocan, Malabon and Valenzuela
Authorized Dealer: JYAS Multi Trade Distribution Inc.
Address: 68 Lincoln St. Brgy. San Antonio Quezon City
Contact Person: Cathy Ragos
Contact No: 0923 727 8285 or 0917 561 2006

Area: Pasay, Paranaque, Las Pinas and Muntinlupa:
Authorized Dealer: Restaurant Depot
Address: 2738 FB Harrison St. Brgy 075 Pasay City
Contact Person: Liezl Delos Reyes and Glofer Dela Pena
Contact No: 0977 801 1941

Area: Makati, Taguig, Manila and Mandaluyong
Authorized Dealer: Great Archer Sales
Address: 9549 Kalayaan Ave. Guadalupe Nuevo Makati City

Contact Person: Gina Hinampas
Contact No: (02) 8882 2666 / 88822674 up to 76 or 0922 895 6082

9. How will the order be delivered to customer's house for retail purchase?

- Customer to book and pay delivery through own choice of delivery service provider: GrabExpress Instant, GrabExpress Pabili, Lalamove, Lalamove Purchase Service or others. Pick up point is the Authorized Dealer's warehouse and drop off point is the customer's house.

DEL MONTE FOOD SERVICE CONTACTS:

FB Messenger: Del Monte Philippines
Viber: +63 917 100 3529 or +63 917 887 3501
Hotline: +632 8 6727282

Please send Order Forms and redirect inquiries not in FAQs to the ff emails:
Food Service Sales Managers:

CarandangJL@delmonte-phil.com
VillalonRE@delmonte-phil.com

Food Service Regional Area Sales Managers:

BatungbacalRJT@delmonte-phil.com
CruzMC@delmonte-phil.com

NOTICE: By sending your personal information, you consent to the collection, recording, storage, use, sharing and other processing by Del Monte Philippines, Inc. and any third party it authorizes, including their respective officers, employees, agents, representatives and personnel of the information disclosed, for purposes of processing and serving your order, in accordance with Republic Act No. 10173 or the Philippine Data Privacy Act of 2012.